

# Monetary policy, sticky wages and household heterogeneity

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September 14, 2021

# Introduction

- Aggregate fluctuations matter for monetary policy
  - How does monetary policy (e.g. change in interest rate) affect economic activity?
  - Need good framework to tackle quantitatively those questions
  - Most of the central banks use New Keynesian framework with representative household

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- Heterogenous-Agents New Keynesian (**HANK**) models have gained prominence in recent years.
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  - A special case of HANK: Two-Agents New Keynesian (**TANK**), more **tractable**.

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  - No if wages are sticky.

## Why sticky wages?

- Wages are sticky as prices in data: Taylor (1999); Nakamura and Steinson (2006); Dickens et al. (2007).
- Sticky wages help to generate addition persistent in MP shock, consistent with data: Christiano et al. (2005).



# Contribution

- If wages are sticky, TANK does not approximate HANK.
- Suppose wages are sticky,
  - if **prices are flexible**, the aggregate behavior of a TANK model coincides with the behavior of the Representative-Agent New Keynesian (RANK).
    - consumption inequality wedge positively related to real price markup.
    - real price markup gap is zero under flexible price
  - if **prices are sticky**, the initial aggregate response of output in TANK is **75%** of the response in HANK

# Summary

*sticky prices* : RANK  $\not\approx$  TANK  $\approx$  HANK  
*sticky wages* : TANK  $\not\approx$  HANK  
*sticky prices and wages* : TANK  $\not\approx$  HANK

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# Literature Review

- HANK under sticky prices:
  - Transmission mechanism of monetary policy: Auclert (2017); Kaplan et al. (18).
  - Welfare analysis: Bayer et al. (2015); Gornemann et al. (2016).
  - Analytical difference with RANK: Werning (2015); Bilbiie (2017), Acharya and Dogra (2018); Debortoli and Gali (2018),
  - Optimal monetary policy: Bilbiie (2018).
  - This paper adds sticky wages .
  - Hagedorn et al. (2019a, 2019b).
  - This paper presents details comparison between TANK and HANK
- TANK under sticky prices and sticky wages:
  - Bilbiie (2008) (with sticky prices); Colciago (2011); Ascari et al. (2011).
  - This paper examines the case where production function is non linear and both agents are different at the steady state.

# Model Setup

- HANK framework
  - Baseline New Keynesian framework with a continuum of households facing labor income risk.
  - Endogenous fraction of households are constrained in equilibrium.
  - Sticky wages.
- TANK framework
  - Baseline New Keynesian framework with two types of agents.
  - Exogenous fraction of households are constrained.
  - Sticky wages.

# HANK framework

- **Households**
  - infinitely lived Households  $t=0,1,2,\dots,\infty$ .
  - consume and save into two assets: liquid asset  $B_{it}$ , share of the equity fund  $F_{it}$  with price  $Q_{it}$ .
  - Households face uninsurable labor income risk  $e_{it}$  following a markov process.
  - Household face an exogenous borrowing limit.
  - $1 - \delta$  firm's profit goes to share holder.
  - $\delta$  firm's profit is shared between household according to a specific rule.
- **Wage union**
  - Imperfect competition on the labor market.
  - Middleman sets wage for every household by maximizing the net aggregate benefit for  $N_t$  unit of labor.
  - Middleman faces sticky wages.
- **Firms**
  - Imperfect competition on the good market.
  - monopolistic competitive firm faces sticky prices.

# Household problem

$$\begin{aligned} \max_{C_{it}, \frac{B_{i,t}}{P_t}} \quad & \mathbb{E} \sum_{t=0}^{\infty} \beta^t U(C_{it}, N_{it}) \\ C_{it} + Q_t F_t + \frac{B_{i,t}}{P_t} \quad & = \frac{B_{i,t-1}(1 + i_{t-1})}{P_t} + w_{it} N_{it} e_{it} + [Q_t + (1 - \delta) D_t] F_{t-1} + T_{it} - \Theta_{it} \\ \frac{B_{i,t}}{P_t} \quad & \geq -\Psi Y \end{aligned}$$

- $e_{it}$ : uninsurable labor income risk following AR(1) markov process.
- $\Theta_{it} = e_{it} \frac{\theta_W}{2} \left( \frac{W_{it}}{W_{it-1}} - 1 \right)^2 Z_t$ : Wage adjustment cost,  $Z_t$  aggregate output or labor.
- **Borrowing limit.**



## Household problem

**Assumption** :  $A_{it} = Q_t F_t + \frac{B_{i,t}}{P_t}$  is household net worth and  $v_t \in [0, 1]$ . I assume as in DG (2018):  $Q_t F_{it} = \max[0, v_t A_{it}]$

- Intuition : Only household with positive net worth claim firm's profit ( No short selling:  $F_{it} \geq 0$ ).
- Under the Assumption :  $F_{it} = \frac{A_{it}^+}{A_t^+}$  with  $A_{it}^+ = \max[0, A_{it}]$  and  $A_t^+ = \int_0^1 A_{it}^+ di$ .
- Only the asset  $A_{it}$  relevant.

# Household problem

Transfer is assumed to follow the following rule:

$$T_{it} = \left[ 1 + \tau_t^a \left( \frac{A_{it}^+}{A_t^+} - 1 \right) + \tau_t^e (e_{it} - 1) \right] \delta D_t$$

- Wealth-based rule (W-rule):  $\tau_t^a = 1$  and  $\tau_t^e = 0$ ; all profit goes to asset holder. [another transfer rule](#)

# Wage setting problem

Following Hagedorn et al. (2019), I assume there exist a middleman chooses  $\hat{W}_t = W_{it}$  by solving:

$$\max_{\hat{W}_t} \sum_{t=0}^{\infty} \beta^t \left[ \int_0^1 \hat{W}_t \hat{N}_t e_{it} di - \int_0^1 \Theta_{it}(\hat{W}_t, \hat{W}_{t-1}, Z_t) di - \int_0^1 \frac{g(\hat{N}_t(\hat{W}_t, W_t, Z_t))}{u'(C_t)} di \right] \quad (1)$$

$$\text{s.t. } \hat{N}_t(\hat{W}_t, W_t, Z_t) = \left[ \frac{W_t}{\hat{W}_t} \right]^{\epsilon_w} N_t \quad (2)$$

- $g(\cdot)$  is labor disutility.
- In red , aggregate benefice of labor per aggregate marginal utility.
- In blue , aggregate cost of labor per aggregate marginal utility.
- 2 is optimal labor demand from Employment agencies problem. [details](#)

# Equilibrium conditions

$$C_{it}^{-\sigma} \geq \beta(1+r_t)\mathbb{E}(C_{it+1}^{-\sigma}) \quad (3)$$

$$\frac{\theta_p}{\varepsilon}\Pi_t^p(\Pi_t^p - 1) = \left[ m_t - \frac{\varepsilon - 1}{\varepsilon} \right] + \frac{\theta_p}{\varepsilon}\beta\mathbb{E}_t \left[ \Lambda_{t,t+1}\Pi_{t+1}^p(\Pi_{t+1}^p - 1) \frac{Y_{t+1}}{Y_t} \right] \quad (4)$$

$$\theta_w\Pi_t^w(\Pi_t^w - 1) = w_t(1 - \varepsilon_w) + \varepsilon_w N_t^w C_t^\sigma + \beta\theta_w\mathbb{E}_t \left[ \Pi_{t+1}^w(\Pi_{t+1}^w - 1) \frac{Z_{t+1}}{Z_t} \right] \quad (5)$$

- 3 is standard Euler Equation which hold with equality for unconstrained agents; 4 is NK Price Phillips Curve (from standard firm problem) and 5 is NK Wage Phillips Curve.
- Three equations + Taylor rule + exogenous shock process of the model summary the economy.
- Why can't solve this analytically: No possible aggregation for 3 but possible in TANK

# TANK framework

- Time-invariant unconstrained agents of measures  $1 - \lambda$  and time-invariant constrained agents of measures  $\lambda$ .
- $e_{it} = 1$  for every  $i$  at every  $t$ .
- $F_{it} = \frac{1}{1-\lambda}$  only for unconstrained agents.
- The standard Euler Equation holds with equality for unconstrained agents.
- Constrained agents doesn't participate on the bond market.
- At the equilibrium.  $\frac{B_{i,t}}{P_t} = 0$

# TANK: Characterization of the equilibrium

Proposition 1: Under sticky wages and sticky prices the following system of 4 equations summarizes the equilibrium.

$$\left\{ \begin{array}{l} \pi_t^p = \beta \mathbb{E} \pi_{t+1}^p + \lambda_p \tilde{w}_t + k_p \tilde{y}_t \\ \pi_t^w = \beta \mathbb{E} \pi_{t+1}^w - \lambda_w \tilde{w}_t + k_w \tilde{y}_t \\ \tilde{y}_t = \mathbb{E} \tilde{y}_{t+1} - \frac{1}{\sigma(1+\Psi_3)} \hat{r}_t^b + \frac{\Psi_2}{1+\Psi_3} \mathbb{E} [\tilde{w}_{t+1} - \tilde{w}_t] \\ i_t = \rho + \phi_\pi \pi_t + \phi_y \hat{y}_t + v_t \end{array} \right. \quad \begin{array}{l} \text{Price NKPC} \\ \text{Wage NKPC} \\ \text{DIS} \\ \text{Taylor rule} \end{array} \quad (6)$$

- There are two differences with the standard “3 equations” model:
  - there is one Phillips curve for each source of nominal rigidity
  - The aggregation only alters the demand side of the model: the Dynamic IS equation and the change is proportional to the change in the wage gap.

## TANK: Aggregation 1/3

**Lemma 1:** Two measures are necessary and sufficient to aggregate the consumption in the economy. The two measures are:

- The consumption of unconstrained agents.
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**Proof.** By definition, the aggregate consumption is:  $C_t = (1 - \lambda)C_t^U + \lambda C_t^K$  or equivalently  $C_t = C_t^U(1 - \lambda\gamma_t)$ , where  $\gamma_t = \frac{C_t^K}{C_t^U}$ . Linearize around the steady state gives:

$$\hat{c}_t = \hat{c}_t^U - \frac{\lambda}{1-\lambda\gamma} \hat{\gamma}_t$$



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The dynamics  $\hat{c}_t^U$  is known using the Euler equation for unconstrained agents. Next lemma characterizes the change in consumption inequality  $\hat{\gamma}_t$ .

## TANK: Aggregation 2/3

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**Proof.**

- At the equilibrium,  $C_t^U - C_t^K = D_t \left( \frac{1 - (1 - \tau)\delta}{1 - \lambda} \right)$ , Where  $D_t$  is firm's profit.
- The profit  $D_t = Y_t - w_t N_t - AC_t = [(1 - \tilde{A}C_t) - (1 - \alpha) m_t] Y_t$  where  $m_t = \frac{w_t}{MPN}$  is the inverse of the real price markup.
- The markup determines the profit which determine the consumption inequality.
- Up to first order approximation,  $\hat{\gamma}_t = -\Psi_1 \hat{\mu}_t^P$ , where  $\Psi_1 < 0$  and  $\hat{\mu}_t^P$  is the real price markup deviation from its steady value  $\mu^P = \frac{\epsilon_p}{\epsilon_p - 1}$
- In addition using the definition of the price markup:  $\hat{\mu}_t^P = -\tilde{w}_t - \frac{\alpha}{1 - \alpha} \tilde{y}_t$

## TANK: Aggregation 3/3

- Under lemma 1 and lemma 2, the aggregate cons. is  $\hat{c}_t = \hat{c}_t^U - \frac{\lambda}{1-\lambda\gamma} \Psi_1 [\tilde{w}_t + \frac{\alpha}{1-\alpha} \tilde{y}_t]$
- Using the Euler equation for unconstrained agents, we have  $\hat{c}_t^U = \mathbb{E} \hat{c}_{t+1}^U - \frac{1}{\sigma} \hat{r}_t^b$
- Using the aggregate resource constraint, up to first-order approximation the percentage change in aggregate consumption around the steady state is equal the percentage change in output around the steady state. That is  $\hat{c}_t = \hat{y}_t$
- By definition,  $\hat{y}_t = \tilde{y}_t + \hat{y}_t^n$ , where  $\hat{y}_t^n = \frac{1+\eta}{\eta+\alpha+\sigma(1-\alpha)} a_t$ . For a monetary policy shock  $\hat{y}_t^n = 0$
- By combining the above points, we obtain the Dynamic IS equation shown in proposition 1.

## TANK: sticky wages

**Proposition 2** : Under sticky wages (and flexible prices), the DIS equation

$$\tilde{y}_t = \mathbb{E}\tilde{y}_{t+1} - \frac{1}{\sigma(1+\Psi_3)}\hat{r}_t^b + \frac{\Psi_2}{1+\Psi_3}\mathbb{E}[\tilde{w}_{t+1} - \tilde{w}_t] \text{ is reduced to } \tilde{y}_t = \mathbb{E}\tilde{y}_{t+1} - \frac{1}{\sigma}\hat{r}_t^b .$$

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- Hence TANK is equivalent to RANK
- Intuition: the change in consumption inequality is the key driving the difference between RANK and TANK.
- Only the percentage change in real price markup determines the change in consumption inequality.
- under flexible prices, the percentage change in real price markup is 0 (lemma 1)

## What do we know at this stage

- Under sticky wages and flexible prices, TANK is equivalent to RANK.
- Have the equations that summarize the HANK equilibrium: but can not solve it analytically.
- Next step: Use numerical method to solve for the HANK equilibrium.
  - Compare HANK VS TANK under **sticky prices and sticky wages** .

# HANK: Numerical solution

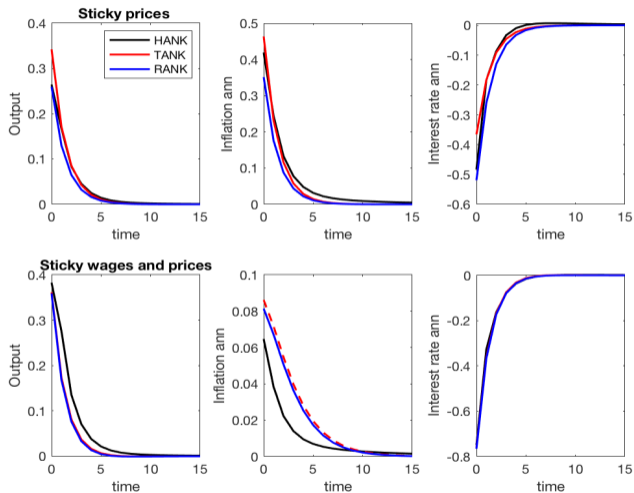
- Step 1: Solve for stationary distribution [Stat distribution](#)
  - I use Endogenous Grid point Method (EGM).
  - Debortoli and Gali (2018) use Reiter (2010) method.
- Step 2: Solve for the aggregate fluctuation
  - Schmitt-Grohé and Uribe (2004); Bayer et al. (2019)
  - Solve a full system of 1769 equations of form:

$$\mathbb{E} [X_t, X_{t+1}, Y_t, Y_{t+1}] = 0.$$

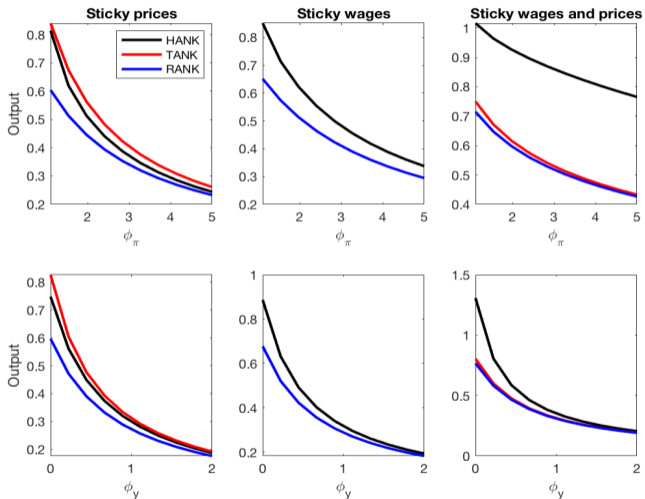
Calibration



# Aggregate fluctuations: IRF of MP shock



# Aggregate fluctuations: Cumulative response, MP shock



## Conclusion

- Under sticky prices and sticky wages, a Two-Agents New Keynesian (TANK) model cannot approximate Heterogeneous-Agents New Keynesian (HANK) model.
- The presence of sticky wages limits the role of Hand to Mouth in TANK.

## Transfer rule

Transfer is assumed to follow the following rule:

$$T_{it} = \left[ 1 + \tau_t^a \left( \frac{A_{it}^+}{A_t^+} - 1 \right) + \tau_t^e (e_{it} - 1) \right] \delta D_t$$

- Wealth-based rule (W-rule):  $\tau_t^a = 1$  and  $\tau_t^e = 0$ ; all profit goes to asset holder.
- Productivity-based rule (P-rule):  $\tau_t^a = 0$  and  $\tau_t^e = 1$ ; profit is shared proportional to household labor income risk.
- Uniform (U-rule):  $\tau_t^a = 0$  and  $\tau_t^e = 0$ ; lump sum transfer same for every household.

[back to transfer rule](#)

# Employment agencies problem

Following Erceg et al. (1999)

$$N_t = \left[ \int_0^1 e_{it} (N_{it})^{1 - \frac{1}{\epsilon_w}} di \right]^{\frac{\epsilon_w}{\epsilon_w - 1}}$$

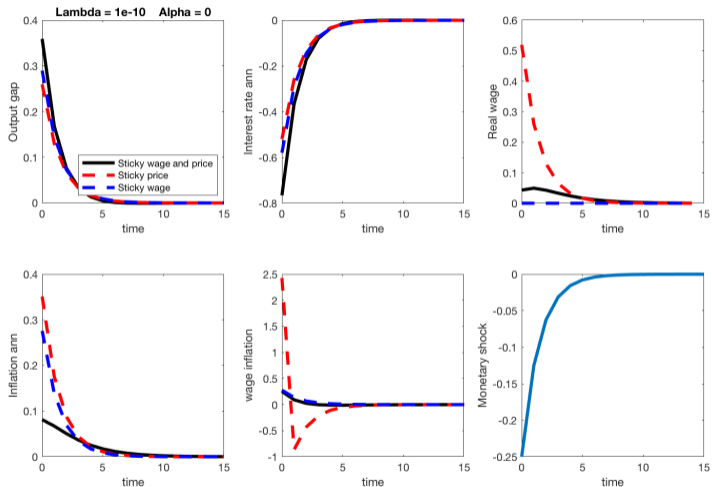
Where  $\epsilon_w$  is the elasticity of substitution across labor services

$$\begin{aligned} \max_{N_{it}} W_t N_t & - \int_0^1 W_{it} N_{it} e_{it} \\ \text{s.t. } N_t & = \left[ \int_0^1 e_{it} (N_{it})^{1 - \frac{1}{\epsilon_w}} di \right]^{\frac{\epsilon_w}{\epsilon_w - 1}} \end{aligned}$$

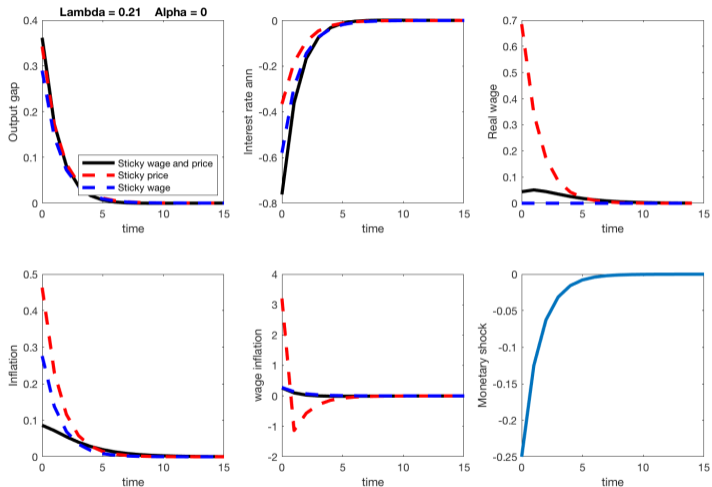
The solution (the demand for the  $i$ -th consumer's labor) is:

$$N_{it} = \left[ \frac{W_t}{W_{it}} \right]^{\epsilon_w} N_t$$

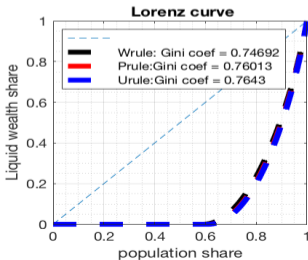
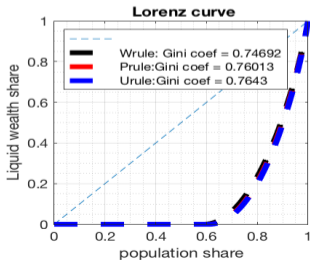
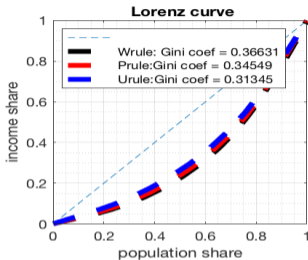
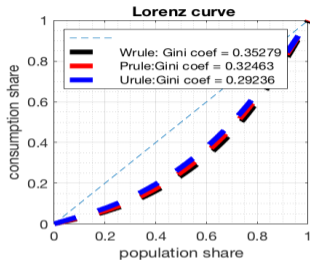
# MP shock: RANK



# MP shock: TANK



# Solution for stationary distribution back to step





# Calibration

	Parameter	Description	Target/source
Debortoli and Gali (2018)	$\beta = \begin{cases} 0.9745 & W - rule \\ 0.9743 & P - rule \\ 0.9679 & U - rule \end{cases}$	Disc factor	avg real interest $\bar{r} = 3\%$
	$\Psi = 0.5$		

	Parameter	Description	Target/source
My calibration	$\beta = \begin{cases} 0.9778 & W - rule \\ 0.9773 & P - rule \\ 0.9799 & U - rule \end{cases}$	Disc factor	avg real interest $\bar{r} = 3\%$
	$\Psi = 0.5$		

[back to step](#)